New Series MOORE FOUNTAIN PEN Newspaper Electros

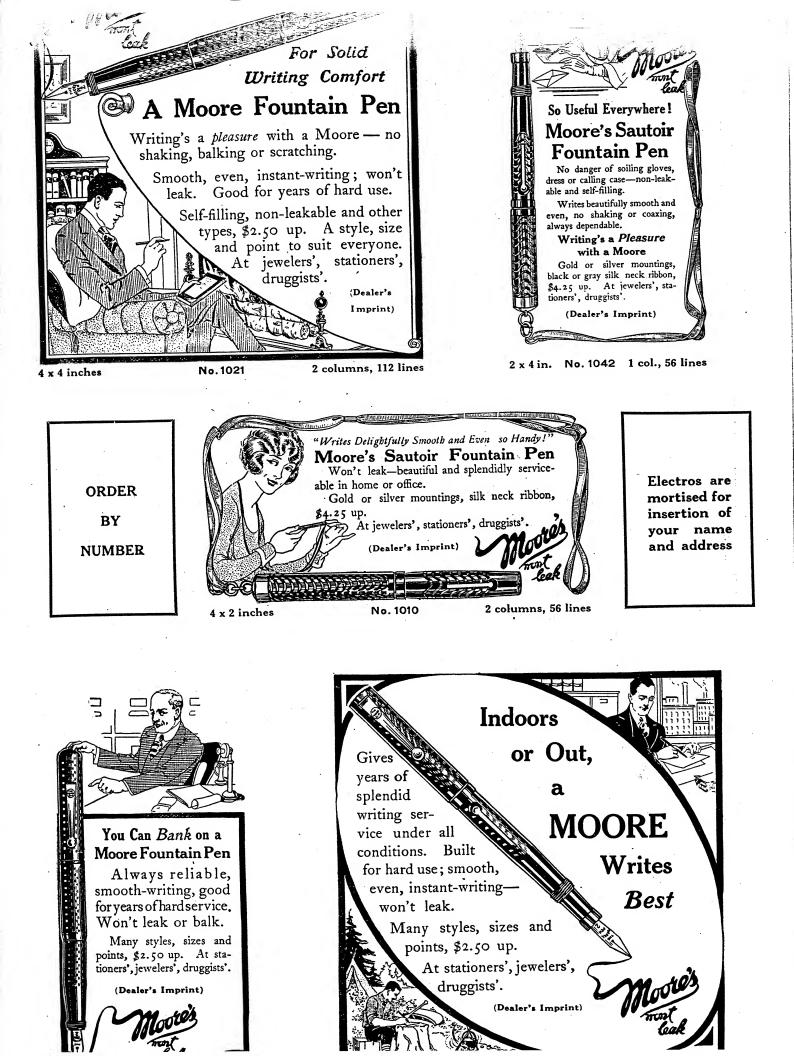
Link Up Your Store with Our National Magazine Advertising; Use Our Dealer Electro Service in Your Local Papers.

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ADVERTISE AND FEATURE MOORE PENS

and

Build More Business with the Moore!









These electrotypes are designed to run in connection with our national magazine advertising campaign and form a most effective tie-up to it.

Cash in on our national publicity by advertising the Moore locally; it will mean a large increase in your sales and repay you many times over.

If we can help vou in vour advertising or nen problems, please call on us

Why Sell the Moore Fountain Pen?

Because the Moore was the pioneer non-leakable fountain pen, is sealed ink-tight when closed and <u>will not leak</u>.

Because its perfected feed insures an even, regular ink-flow, and its finely-wrought gold point writes with maximum smoothness and ease.

Because it does not scratch, skip or splutter and gives years of splendid writing service.

Because it is a handsome, reliable, satisfactory fountain pen.

Because

Selling the Moore means pleased customers and more business for <u>you</u>.

Two New Moore Pens That Mean Bigger house to Moore's Monarch - Moore's Major



Jade Green Trim Monarch \$7.50 With Gold-Filled Clip Special Point

Jade Green Trim Monarch \$8.50 With Gold-Filled Clip and Chased or Plain Gold-Filled Band Special Point Cash In On These Immensely Popular Pens

110-114 FEDERAL STREET

ORE . MONARCH

PEN

Illustrations Actual Size

Monarch

The Pen That Outwrites the Years

The Monarch is the very last word in that splendid durability, beauty and efficiency for which the Moore Pens are famous. It is the largest and sturdiest of the Moores, with extra ink capacity and special powerful point for hard, constant service. Writes well on either smooth or rough paper, will make carbon copies like a pencil yet answers the slightest touch.

Designed and built for years of hard use, for men who write constantly and want a "he-pen" that makes easy work of the writing grind. Perfectly balanced; comfortable "feel". Lever self-filling.

Distinguished by its jade green trim

Major

The Major has the same qualities of durability and writing efficiency as the Monarch, but is designed for the man who prefers a slightly smaller, lighter pen.

> Sturdy and handsome, lever self-filling. Marked by its crimson trim



Crimson Trim Major \$6.00 With Gold-Filled Clip Special Point



Major \$7.00 With Gold-Filled Clip and Chased or Plain Gold-Filled Band Special Point

and Pencil

(Over)

THE MOORE PEN COMPANY

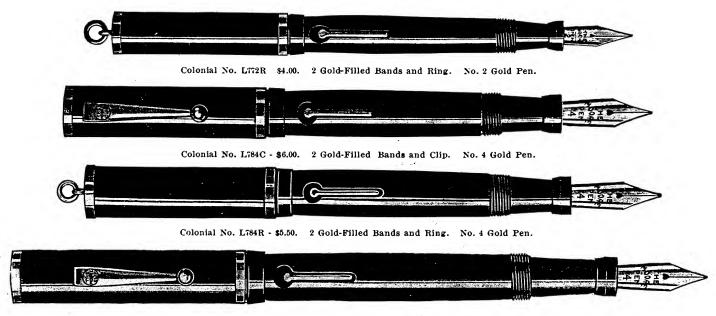
BOSTON, U. S. A.

The Moore "Colonial" and "Acme" Pens

Moore's "Colonials"

The chaste, rich simplicity of these beautiful new Moore pens is most striking. The smooth, polished barrels have a lustre like ebony, and the narrow gold bands give a finishing touch of smartness and distinction. Moore's "Colonials" are de luxe writing instruments that pen connoisseurs will greatly admire. They are lever

self-filling. Actual Size



Colonial No. L894C - \$6.00. 2 Gold-Filled Bands and Clip. No. 4 Gold Pen.

Moore's "Acmes"

Moore's "Acme" is a handsome self-filling pen with chased barrel, special point and smart crimson tips on barrel and cap. The points are particularly strong and durable, designed to give extra years of hard service. In beauty and writing qualities the "Acme" is fully up to its name.

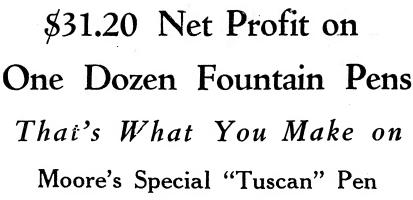
Actual Size



110-114 FEDERAL STREET BOSTON, U. S. A.

(Over)







Assortment

ERE'S a brand new line of pens that for writing qualities and powerful Moore's "Tuscan" sales-appeal beats anything you've ever seen! Pens with their striking new color stand out in your show-case like a lighthouse in the dark. They're bound to catch the eye - make the passer-by long to own one.

Selling the "Tuscan" Line is Child's Play

WITH its "non-static" point that writes glassy-smooth it's a revelation in writing luxury. Get one in a customer's hand and he's sold! And he'll be so proud of his handsome pen that he'll sell his friends for you.

The remarkable "Tuscan" point is the supreme achievement of a quarter-century of fine pen-making.

See the New "Tuscan" Models on the Next Page

RICH maroon and black, with smart gold mountings, they're stunning creations worthy of a great craftsman.

Your Profit on 12 "Tuscans" - \$31.20

Read details and description inside, then fill out and mail the enclosed post card.

It Means Bigger Sales for YOU



THE MOORE PEN COMPANY 110-114 FEDERAL STREET BOSTON, U. S. A.



Here's Moore's New "Tuscan" Line

INCLUDES models for men with pocket clips and for women with ribbon-rings. All are self-filling, with smooth, polished barrels. Rich maroon and black, with gold bands. Clips, rings, crowns and levers are also gold.

You'll Agree, We Feel Sure, That This is the Handsomest Line of Pens You've Ever Seen



Each of These Pens is Supplied with Either Fine, Medium, Stub or Manifold Point Without Extra Charge





Two Big Money-Making Propositions We Offer You 1-Dozen Special Assortment of "Tuscan" Pens

1	No.	271R	Fine Point	★ 5.00
1.		$271 \mathrm{R}$	Medium "	5.00
1		$281\mathrm{R}$	Medium "	5.50
1		$281\mathrm{R}$	Manifold "	5.50
1		391C	Medium "	6.00
1		391C	Manifold "	6.00
1	66	491C	Medium "	7.00
1	"	491C	Manifold "	7.00
1	۲¢۳	497C	Medium "	7.00
1	66	691C	Medium "	8.00
1	""	691C	Manifold "	8.00
1	"	697C	Medium "	8.00

Total List Price \$78.00

Cost To You - \$46.80

Your Profit - \$31.20

2-Dozen Special Assortment of "Tuscan" Pens

3	No,	$271 \mathrm{R}$	Fine Point	\$15.00
3	**	$271 \mathrm{R}$	Medium "	15.00
3	"	281R	Medium "	16.50
3	"	281R	Manifold "	16.50
2		391C	Medium "	12.00
2	÷ (391C	Manifold "	12.00
2	**	491C	Medium "	14.00
1.	••	491C	Manifold "	7.00
1	64	497C	Medium "	7.00
2		691C	Medium "	16.00
.1	••	691C	Manifold "	8.00
1	••	697C	Medium '	8.00

Total List Price \$147.00

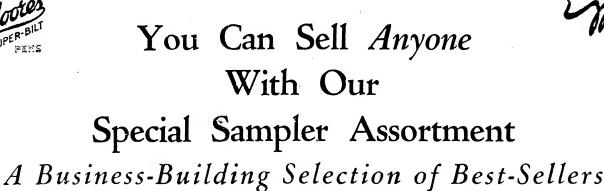
Cost To You - \$88.20

Your Profit - \$58.80

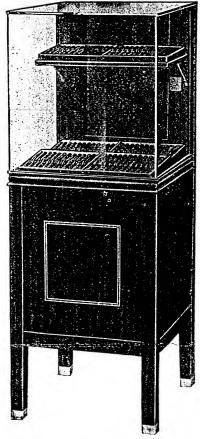
Check the Assortment You Prefer on the Enclosed Postal, Sign and Mail It Cash In On This Sales Building Opportunity







NO matter what the customer's pen tastes, you can make a sale with Moore's Special Sampler Assortment. It's made up of the most popular Moore Pens - all proven big sellers - in a variety of styles, sizes, points and prices that will satisfy anyone.



No. 172. 6-Dozen Floor Case

Ebony-finish "Colonials", blue-tipped "Acmes", maroon "Tuscans", "Monarchs", "Majors" and the regular chased Moore models-all are represented in this remarkable six-dozen assortment.

To display it most effectively we will supply you on special terms with the handsome sixdozen show-case shown here.

We know you can sell this Sampler Assortment, and to prove our belief we offer to exchange withcut charge any of these pens remaining unsold within six months.

With Moore's Sampler Assortment You Need Never Lose a Pen Sale

12	Pens	æ	\$2.50	\$30.00
12	"	"	3.00	36.00
5	"	"	4.00	20.00
3	**	"	4.50	13.50
19	"	"	5.00	95.00
2	"	••	5.50	11.00
10	••	••	6.00	60.00
4	••	••	7.00	28.00
3	••	••	7.50	22.50
2	•,	"	8.00	16.00

List Price of This Six-Dozen Assortment — \$332.00 Cost to You - \$199.20 Your Profit - \$132.80

> Make It! Fill Out and Mail the Accompanying Post Card Cordially Yours for Bigger Business,



THE MOORE PEN COMPANY

SUPER-BILT FENS

110-114 FEDERAL STREET

BOSTON, U. S. A.